# **INDOT 360° Review Panel**

# Breakout Session August 21, 2019 ITT VDO Kickoff Workshop

- Challenges
  - Solution Considerations

#### Table 1

- Need to build relationships
  - o Strive for more face-to-face communication
- Not knowing who to talk to because of employee turnover
  - Post up-to-date Organizational Charts online
- Lack of attendance at meetings
  - o Include all Subs in Communication
  - o Prioritize attendance at meetings make required include fees
- Managing a lot of information
  - o Contract and DES number in project-specific communication
- Enhance safety process
  - Add more Law Enforcement funding
  - Need When/Where/How Discussion

## Table 2

- Gotcha's Hunt
- Fear of Being Wrong
- Sandbagging the Decision

#### Fear of being wrong

- Ownership of the decision changes under pressure (i.e. pave a drive or not)
- Disconnect between what was said versus intent
- We don't listen as well as we should
  - o Collaborate on plan to eliminate inconsistencies
- Quick answers yes/no are not necessarily good
- Farm field approaches get missed due to time of year (snow)
- What is the best way to communicate?
  - o Ask
- Fear of admitting wrong
  - Once-in-a-Lifetime opportunity to make a difference
- Avoid litigation
  - o Improve communication

- Running out of Quantity
  - o Changes noted in first 2 weeks
  - o Communicating quantities to industry to allow longer reaction time

#### Gotcha's Hunt

- Ignoring the owner during the flow of the job
  - Everyone has the responsibility to make folks aware of the risks
- Doing things outside of the specifications judgement on the shades of gray
  - Greater good collaboratively established
  - o Will not intentionally overrun to take advantage Gotcha
  - o Is that the reason here? No
- Bridge Painting November 1<sup>st</sup> cutoff
  - What about heating
- Running away from a problem rather than towards it
  - Standing behind your decision
  - Owning your mistakes
  - See Something! Say Something!
- Fear of questioning the decision
  - o Consultants reaching out and accepting calls
- Point-setters rather than understanding of what the product is
- GPS Tracking
- Broke Phases Issue of dozers coming out of ground
  - Checking
- Whose responsibility is the construction engineering?
  - o Everyone
- Looking inferior is the concern
  - o Being proactive is a result of the 360
- A wall has been created
- Project management is not as technical as they used to be

#### Sandbag the decision

- Waiting for the area engineer
- That's not my job
  - Sharing the responsibilities of quantities
  - Get better in contacting designers
  - o PE involved in the design
- Turnover is a problem (errors) purpose & need lost
  - Most designer questions can be considered
  - Most jobs have consultants at Pre-con
- Insufficient internal training
  - Cost of doing business
- Critical Thinking
- Not realizing the impact of a decision by not being collaborative

#### Table 3

- Reaction to mistakes
  - o Don't be defensive become more open to communication
  - O Claim mistake move on How we claim mistake change in attitude
  - o Want to work with people again don't lie
  - o Claim mistake instead of hiding
  - o Don't just make up on next job
  - o Engineers attending progress meeting
- "Busy"ness Communication falls by the wayside
- Emails from consultants project eng/mgr not included
  - o 3-4 emails pick up phone
  - o Provide follow up emails to memorialize the conversation
  - Project managers should see all correspondence they are the "Task Master" must keep project on track
  - Personal communication is critical
- Educational to Public Zippering/mergers
  - Faster movement getting public attention as to what's important to them
  - o Designated drivers control traffic speed for safety through construction zone
- Inconsistency on bundled projects details
  - Look at details and similarities before bundling

#### Table 4

- Too much worry about evaluations
  - Be honest with hurdles
- Communicate issues (lack thereof)
  - o Improve consistency of and methods of communication
- You can override a scope or what someone else thinks
  - o Best to do early than late
  - o Communication back to professional's scope
- Ignoring problems and motives
- Too rigid guidelines with standardizing projects
- QC/QC Jobs too frequently
- Forgetting constructability
- Lack of understanding constructability
  - o Communicate when a change is made so designer knows
  - o Lack of facilitation from issues at construction back to the designer
- Evaluations aren't specific enough to projects
  - o TRUST Consistency of content/communication

Notes: Electronic Constructability review – New Form

## Table 5

#### **Barriers**

- Suppliers need more advanced notice of project needs before bid time
- INDOT policies / decision-making without seeing monetary / various effects
- Q&A Process needs to begin earlier / bidding happening last minute
- New materials not being discussed with suppliers before letting
  - o Possible create subcommittee to address issue
  - o Ideas: 2 week deadline for questions Pre-letting period
- General inexperience trying to hire / find employees
  - o "Frontline Leadership" program to help develop new employees
  - o Show them why we enjoy our work
  - o Partnership w/ programs semi-related to industry (FFA)
  - o More trade school like VU Mine Training
- Communication / Lack of Urgency or confidence to solve problem
  - o Job roles and who makes the decision on different types of questions
- Change Orders Price verification available, not best option to try to avoid change orders at all costs if not beneficial to project

#### Table 6

#### Barriers to Ideal Project

- Fear Hands are tied
- Budget Don't want to waste money
- Less common sense prevailing
- Less communication due to not knowing the other party (No personal relationship)
- PS Fearful to make timely field decisions that will affect budget
  - o Contractor / Designer could work together prior
  - o Getting answers
  - o Timeline vs Budget vs Red Tape
  - Account for potential issues in budget on design side
  - o Many times the answer is "Spend the Money"
  - o Processes exist so things don't go haywire
- Funding
  - o "Getting a decision we don't like is better than no decision" (need to expedite the decision process)
- Technology
- Trust
- Workforce and lack thereof

#### Other Solutions

• Everyone needs to realize we are in this together

- Both sides empower people in the field to solve things quickly
- Possibly contractor and INDOT design work together before starting job (Pre-con) Value Engineering
- Better use of time in Pre-con

## Large Group Discussion

## Common Themes (Challenges)

- Lack of honesty and trust building leads to lack of communicating issues
- Evaluations should not be the only focus Consultant / Contractor decisions should be based on the "right thing" for job!
- Constructability issues
  - Constructability review by contractors at Stage 3 would help
  - Acknowledge there may be liabilities and risks but this would allow time for contractors to actually look at the job!
  - o Feedback from contractors should come back to engineer of record too
- Over-standardization
- Not getting information back to project designer decisions made between Area Engineer and PE/S not getting back
  - o Meaningful dialogue can be had by getting them all in the same room
- Q&A Process needs serious attention
  - Example project: Sept 4 bid date questions due by Friday week before at noon (Aug 30) design revision deadline Aug 27 (Should this be tweaked?)
- Reluctance to ask questions give away information that might provide you (contractor) a bid advantage
- Timing doesn't afford adequate reaction time for bid adjustments
- Plans to contractors 3 weeks in advance Not Enough Time!
  - Make time to ask questions
  - Make time to get answers from consultants
  - Shoot for 2 months as the goal
  - Find way to break down the hard line between consultant and contractor get them together so bids are better and change orders are reduced
  - o Low Bid should be good bids, not low bids with expected change orders
  - What about allowing contractors to receive Stage 3 plans (2 ½ months ahead of bid process)
  - Bid Apples to Apples
- Scoping Changes with time between design and construction conditions change
  - o Pre-Con discussion is critical
  - o Get right people in the room
  - o Resolve decisions early
  - Pre-Con meetings feels too much like checking boxes by the time the real decisions are made
- Decision-making Inconsistencies

- o Take the responsibility pretty individualized
- o Let Bart know if problems with HT, PE/S, or AE
- Need timely responses
- Need solid answers
- o INDOT can't fix what it doesn't know Is there a fear that it will come back to contractor with retribution?
- O Start with individual, then bring it up the ladder
- o Make sure INDOT knows if there is a response time needed to get answers − i.e. design changes − no set time, but TIME MATTERS
- Educating public on appropriate construction site travel behavior
  - o 2-lanes to 1-lane restriction every other vehicle
  - Consider statewide campaign on MOT to Construction Practices to Educating the public
  - Lane closures on timeframe doesn't always work permit modifications for unique jobs
  - Congestion policy lining companies especially struggle with this restriction need more time, length of day, days of week, etc
- Lack of suppliers notification for material quantity needs is a problem
  - More notice needed
  - High tonnages/needs
  - o New moisture specs, etc
  - o Channel through IMA sooner (6-12 months ahead)
- Bundling as a supplier, bundling can present real challenges
  - Need to know where will product "drop"
  - o May have problems with product availability
  - May have trucking issues
  - Designer lives in Des # whereas the contractor lives in contract #
  - o Designer on bundling projects can put tables together by location
  - o Be mindful of what is bundled and how proximate the jobs are