

Performance Review:

1. Include plan defects in CPE
2. Grade PEs
3. Better communication
4. Tracking trends of evaluators
5. -2 to prequal 0
6. What is process for negotiation
7. Identify motivators
8. Transparency of scoring

Partnering

1. Open communication
2. Accountability
3. Transparency and trust
4. Respond to issues
5. Conflict resolution
6. Mutual respect
7. Don't focus on checklist
8. Designers involved in pre-con, Q&A from
9. Include utilities
10. Varied meetings
11. Consistent feedback
12. More personal engagement
13. DB – understand uniqueness
14. Don't miss opportunity
15. Bury the hatchet